

# PAI-KOR



*since 1954 quality & technology  
in finishing and coating industry*



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## PAI-KOR

*the market request*

**IMPROVEMENT of**

- **QUALITY** for painting products
- **FLEXIBILITY** for all the services connected



*development of a TINTING SYSTEM for local  
manufacturing and sales of high quality painting  
products for full customer's satisfaction*



# PAI-KOR

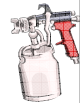
## the UNICOAT project



- one or more **KNOW-HOW SUPPLIER** for the development of high quality painting systems and also of tailor made products
- a net of local **USERS** that can produce through the tinting system painting products with the same quality of the **K-H SUPPLIER** adding the local service and customer's assistance



*creation of an integrated **POOL** for the local development of different painting systems in order to obtain full penetration in a higher numbers of markets*



# PAI-KOR

## PRODUCTS: 1° step



high quality, Poly Urethanic lacquers, 2 K, reticulated with aliphatic isocyanate:

- **PAI-KOR P.I.A.** → *gloss and matt version*
- **FINISH B/691** → *gloss and satiny*
- **FINISH B/690** → *high glossy*

all the **RAL** colours



**PAL-KOR**

**possible EXTENSION**



**ALL "TRADITIONAL" SYSTEM**

*tinting primer (1 or 2 K)  
traditional P.U.  
nitro synthetic  
synthetic  
stoving enamel  
epoxy  
chlorine rubber  
1 K acrylic  
etc. etc.*

**DEVELOPMENT OF PRODUCTS UPON MARKET'S OR  
POOL'S MEMBER REQUESTS**



**PAL-KOR**

**PRODUCTS: 2° step**



a) high quality metallized painting system, P.U., 2K,

- **FINISH B/230**
- **FINISH B/207**



b) water borne, 1 or 2 K

- **IDRO-KOR B/396**
- **AQUA-KOR B/552**
- **AQUA-KOR B/399 (P.U. – 2K )**



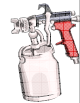
**PAI-KOR**



## **executive MANAGEMENT**

the target is to allow all the **USERS** to reproduce in its facility through right machine the standard PAIK-KOR quality

- **SYSTEMS BASED ON "DOUBLE CONVERTER"**  
*different per each system*
- **COLOURING PASTE B/260 – very high quality**  
*for all the systems*
- **SUITABLE PACKING SYSTEM**



**PAI-KOR**

## **practical MANAGEMENT**



*the target is to allow all the **USERS** to work in the easiest way*

- **BASE** → *multiple of 4 Kg*
- **HARDNER** → *catalysis with united weight*



in order to avoid dosage difficultly to be done, all the formula are developed on 80 Kg with weight at the second decimal figure

it is not necessary to weight amount of material lower than 1 gr also for 4 Kg of product

### • **A NUMERIC EXAMPLE**

Let's suppose that 80 Kg of paint contain 8.42 of PASTA B/260 BLACK  
On 4 Kg of the same product:  $8.42 \text{ Kg} / 20 = 0,421 \text{ Kg} = 421 \text{ gr} !!!$



# PAI-KOR



## software MANAGEMENT



*it will be supplied part of the PAI-KOR management software that will allow USERS to:*

- product's manufacturing sheet
- up-load and down-load of raw material
- stock management
- purchase orders
- tests on manufactured products
- labels
- material, technical and safety data sheet



**EFFICIENT AND SET UP  
OF THE RELATIONSHIP**



# PAI-KOR



## systems *DEVELOPED*

- **4 CONVERTERS SERIE P.I.A.**  
*gloss & matt*
- **4 CONVERTER SERIE B/691**  
*opaque, satiny to glossy*
- **2 CONVERTER SERIE B/690**  
*shiny*
- **COLOURING PASTE B/260**  
*for all the products*

